

TRUCKING 101: STUDYING AMERICA'S TOP TRUCKING PROVIDERS

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◀ "If you're solely dependent on the U.S.
for sales and dollar goes sideways,
you're in a tough situation."

**PAUL THOMAS, CEO, JULIAN
HARD CIDER**



TRUCKING 101

AMERICA'S TOP TRUCKING PROVIDERS

And how they can help your logistics program

S ELECTING A TRUCKING COMPANY IS ONE OF THE MOST IMPORTANT decisions you'll have to make for your supply chain because your goods are going nowhere without them. Many will need multiple carriers across the nation, others will have intricate challenges and still others will just need a lift to the nearest port. But whatever your particular needs are, you're likely referencing this annual report to learn about the trucking providers that can help *you*.

With that in mind, we've designed the feature with a two-fold purpose: First, to list the 101 trucking providers in the categories of each service they offer for easy reference, and second, to present each in a brief write-up that highlights a company strength or lesser-known service. Why? Because if you need flatbed services, for instance, the fastest way for you to cut to the chase is to have a list of providers; and yet we want that list to have obvious companies and perhaps some that are

better known as truckload or LTL carriers.

And finally, a note about the term "trucking providers." Not all of these companies are easily classifiable as trucking companies—but then, in 2016 it's fairly difficult to *easily* classify most companies in logistics, as smaller companies expand their service portfolios and large companies swallow up their peers. Here's the question we've asked for the past few years: If a trucking company offers warehousing and other value-added 3PL services, and a 3PL offers asset-based trucking, where does a trucking company end and a 3PL begin? But much more importantly, why should *you* care? After all, you just want someone to handle your logistics needs.

In the final analysis, that's what we've offered here: A list of companies that can handle your trucking requirements, presented in an easily referenced format with quick-hit, informative summaries of each provider.

SUMMARY

TRUCKLOAD

All-State Express
Burris Logistics
Cargo Transporters
Dart Transit
Dayton Freight Lines
J.B. Hunt
Johanson Transportation Service
Knight Transportation
Nussbaum
Roadrunner Transportation Systems
RWI Transportation
SAIA
U.S. Xpress
UniGroup Logistics
Ward Trucking

LESS-THAN-TRUCKLOAD

A. Duie Pyle
ABF
Day & Ross
Dunavant
Estes Express
G&P Trucking

Knichel Logistics
Mode Transportation
Mercer
NEMF
Oak Harbor Freight Lines
Pitt Ohio Express
Vitran Express
XPO Logistics
UPS

DEDICATED

AAA Cooper Transportation
Brown Trucking
C.R. England
Gordon Trucking
Interstate Distributor
KLLM Transport Services
Marten Transport
National Retail Systems
NFI
Penske
RoadOne Intermodal Logistics
Ruan
Ryder



Old Dominion simplifies global shipping by doing more than delivering freight. Our focus on premium service means every shipment arrives with one of the lowest claims ratios and one of the best on-time records in the industry.

System Freight
Wagner Logistics

TEMP-CONTROLLED

Allen Lund
Celadon
C.H. Robinson
CRST International
Erb Transport Limited
Frozen Food Express
Landstar
May Trucking
PLS Logistics Services
Roehl Transport

EXPEDITED

Averitt Express
Bilkays Express
Challenger
Continental Expedited Services
Daylight Transport
FedEx Freight
Old Dominion Freight Line
Pilot Freight Services

Southeastern Freight Lines
Wilson Trucking

FLATBED

Bennett
Comcar
Cornerstone Logistics
Crete Carrier
Daily Express
Odyssey Logistics
Schneider
Swift Transportation
Universal Truckload Services
Western Express

PROJECT CARGO

ACME Truck Line
Anderson Trucking Services
BNSF Logistics
Cardinal Logistics
CEVA
Dependable Highway Express
Hub Group
Lynden

MIQ Logistics
Panther Premium Logistics

BULK/LIQUID

A&R Logistics
Bulk Connection
Carlisle Transportation Systems
Groendyke Transport
Hermann Services
Kenan Advantage Group
Stevens Transport
Trimac Transportation
Trinity Logistics
Werner Enterprises

DANGEROUS/HAZARDOUS

Central Freight Lines
Covenant Transport
FLS Transport
R+L Carriers
Reddaway
YRC



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OD-DOMESTIC

OD-EXPEDITED

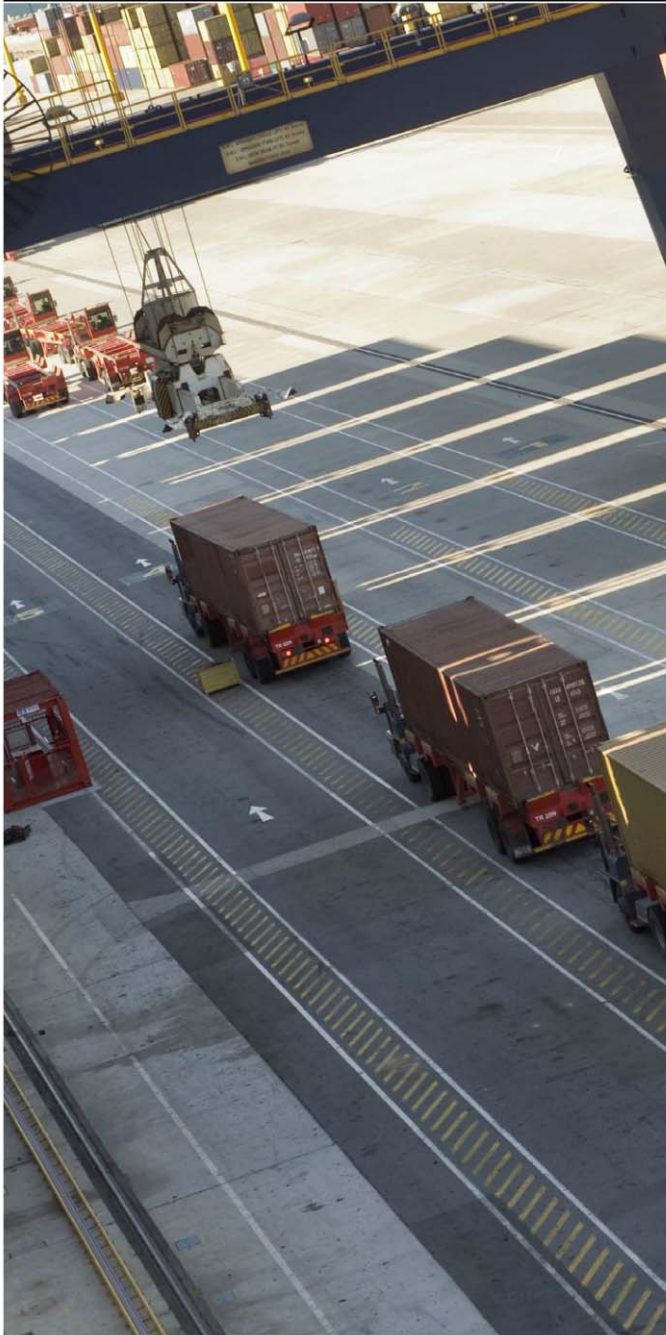
OD-PEOPLE

OD-GLOBAL

OD-TECHNOLOGY

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TRUCKLOAD

MOVING A LOT OF GOODS? THESE TRUCKLOAD CARRIERS CAN MEET YOUR NEEDS WITH ROBUST NATIONWIDE NETWORKS OF TERMINALS AND TOP-LINE EQUIPMENT.

- A. DUHE PYLE
- AAA COOPER TRANSPORTATION
- ACME TRUCK LINE
- ALL-STATE EXPRESS**
- ALLEN LUND
- ANDERSON TRUCKING SERVICES
- AVERITT EXPRESS
- BENNETT
- BILKAYS EXPRESS
- BNSF LOGISTICS
- BULK CONNECTION
- BURRIS LOGISTICS**
- CARDINAL LOGISTICS
- CARGO TRANSPORTERS**
- CARLILE TRANSPORTATION SYSTEMS
- CELADON
- CEVA
- C.H. ROBINSON
- CHALLENGER
- COMCAR
- CONTINENTAL EXPEDITED SERVICES
- CORNERSTONE LOGISTICS
- COVENANT TRANSPORT
- C.R. ENGLAND
- CRETE CARRIER
- CRST INTERNATIONAL
- DAILY EXPRESS
- DART TRANSIT**
- DAY & ROSS
- DAYLIGHT TRANSPORT
- DAYTON FREIGHT LINES**
- DEPENDABLE HIGHWAY EXPRESS
- DUNAVANT
- ERB TRANSPORT LIMITED
- ESTES EXPRESS
- FEDEX FREIGHT
- FROZEN FOOD EXPRESS
- FLS TRANSPORT
- G&P TRUCKING
- GROENDYKE TRANSPORT
- HERMANN SERVICES
- HUB GROUP
- INTERSTATE DISTRIBUTOR
- J.B. HUNT**
- JOHANSON TRANSPORTATION SERVICE**
- KENAN ADVANTAGE GROUP
- KLLM TRANSPORT SERVICES
- KNICHEL LOGISTICS
- KNIGHT TRANSPORTATION**
- LANDSTAR
- LYNDEN
- MARTEN TRANSPORT
- MERCER
- MIQ LOGISTICS
- MODE TRANSPORTATION
- NATIONAL RETAIL SYSTEMS
- NEMF
- NFI
- NUSSBAUM**
- OAK HARBOR FREIGHT LINES
- ODYSSEY LOGISTICS
- OLD DOMINION FREIGHT LINE
- PANTHER PREMIUM LOGISTICS
- PENSKO
- PILOT FREIGHT SERVICES
- PITT OHIO EXPRESS
- PLS LOGISTICS SERVICES
- R-L CARRIERS
- REDDAWAY

• **ALL-STATE EXPRESS**

The implementation of the latest technological advances in systems integration and tracking are heavily emphasized in All-State's daily operations. In fact, the company refers to technology as "the lever on top of a solid base of innovative human capital that drives improvement upward."

• **BURRIS LOGISTICS**

Burris offers truckload service specializing in temperature-controlled shipments. The company, 91 years young, uses advanced technology to drive down costs and writes its own software—unique in the industry—enabling it to customize solutions and deliver them faster than competitors.

• **CARGO TRANSPORTERS**

This asset-based carrier offers service throughout the U.S., focusing on time-definite and expedited truckload service on lanes east of the Rockies. Its fleet is a modern one: the average tractor is about only two years old.

• **DART TRANSIT**

This family owned and operated business, the 14th largest truckload carrier in the U.S., continues to evolve; it is now the nation's third-largest intermodal asset-based carrier and has added such services as warehousing, brokerage and dedicated trucking.

• **DAYTON FREIGHT LINES**

Dayton runs its truckload division through Kelly Transportation, which primarily serves the Midwest and Southeast. The company emphasizes not only personalized customer service with guaranteed pricing but top-line equipment; Kelly features late model trucks equipped with satellite tracking systems.

• **J.B. HUNT**

The nation's largest publicly traded truckload carrier is able to leverage its strength, scope and a wide range of equipment—everything from temperature-controlled trailers to custom-built heavy equipment—to bring cost savings and efficiency to customers.

• **JOHANSON TRANSPORTATION SERVICE**

JTS is not only able to carry freight anywhere in the U.S. and Canada, but with the risk of damage diminished by the fact goods are sent directly with no handling en route. JTS has a long history delivering perishable and non-perishables via temp-controlled trailers and food-grade tankers.

• **KNIGHT TRANSPORTATION**

In 1991, Knight had revenues of about \$13 million; 20 years later, the Phoenix-based carrier has made more than \$850 million, going from a few trucks and employees to more than 4,000 tractors and 5,000 employees.

• **NUSSBAUM**

In the span of five years, Nussbaum has grown from a regional freight outfit with 160 drivers to more than 300 serving all 48 states. More than 70 office and shop employees work out of a new operations building and state-of-the-art maintenance facility.

• **ROADRUNNER TRANSPORTATION SYSTEMS**

Roadrunner's extensive truckload footprint includes more than 4,000 drivers encompassing the U.S. and beyond. And by virtue of being one of the nation's largest truckload brokerage operations, the company is always in position where customers need them.

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